

The future of online home shopping



ZILLOWGROUP

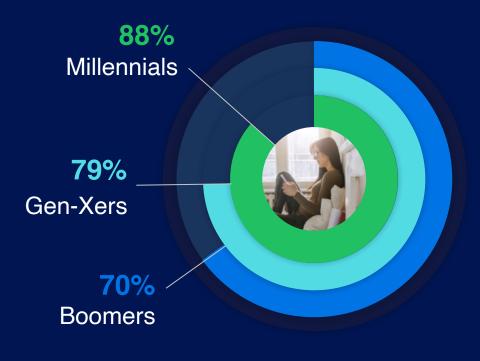


Our Mission

To create the most vibrant and engaging shopping experience for buyers on your listings.

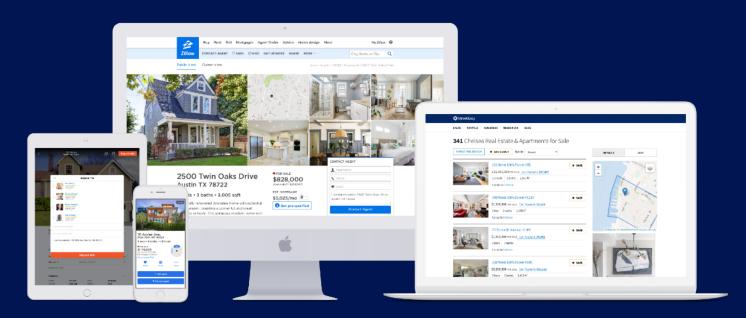
Younger generations are more likely to use online resources

Home buyers



Millenials are the largest home buyer segment today

Zillow Group operates the largest real estate network on the web¹



1.9 BILLION
MONTHLY VISITS 2

195 MILLION

MONTHLY UNIQUE USERS 3

96.8%
LISTING COVERAGE 4

3D tours catch the attention of younger buyers



Our next-generation product: Zillow 3D Home

MLS compatible using an unbranded URL link

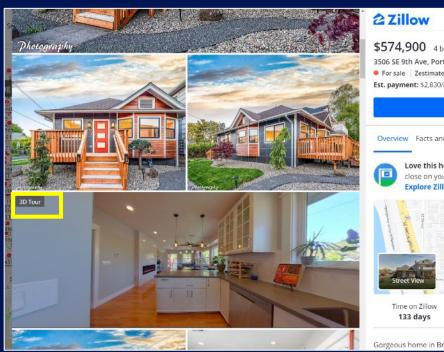
 Listings with Zillow 3D have received 50% more saves and sold 10% faster than listings without 3D

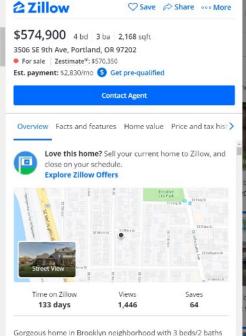




A compelling online listing is your first and maybe only opportunity to entice buyers

3D Tours
Automatically
appears on
Zillow and Trulia
listings





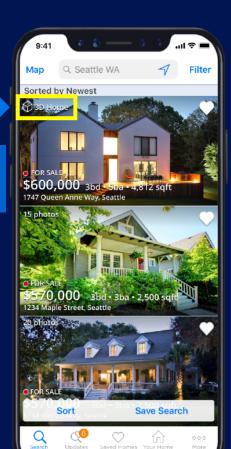
3D Badges draw extra attention to your listings in search results

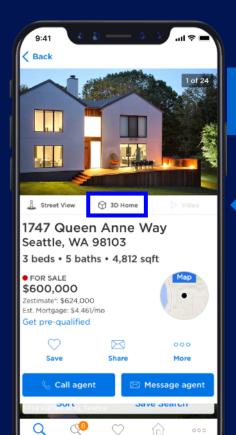
\$619,000 \$699,900 3 bds | 3 ba | 2.027 sqft 4 bds | 4 ba | 2,968 sqft 5714 SW Hamilton St, Portland, OR 97221 5897 SW Boundary St, Portland, OR 97221 House for sale House for sale 166 days on Zillow Premiere Property Group, LLC \$399,000 \$639,900 3 bds | 3 ba | 2,544 sqft 3 bds | 1 ba | 1,396 sqft 4900 SW Boundary St, Portland, OR 97221 4905 SW Julia St. Portland, OR House for sale New construction 302 days on Zillow 5 days on Zillow Premiere Property Group, LLC \$649,000 \$424,000 3 bds 1 ba 987 sqft 3 bds | 3 ba | 2.662 sqft 5400 SW Shattuck Rd. Portland, OR 97221 4517 SW Fairvale Ct. Portland, OR 97221 House for sale House for sale Open: Wed 4-6nm

Search results

3D Badges appear in mobile search results too

Search results



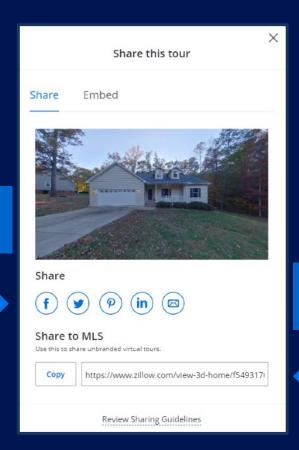


Home details page



Zillow 3D tours are not just for Zillow and Trulia, but can be used on the MLS and Social Media too:

Share to Social Media



Accessed via the 3D Dashboard:

Zillow.com/my-3d-homes.com

Unbranded MLS link

Testimonials



"It's a great tool that helps my sellers get much higher views. I am able to win listings, help my sellers get more exposure, and everyone wins."

-- Chris Zinn (Agent/Team Lead)

"Zillow 3D has helped us win more listings. Sellers are excited that we can offer them an additional marketing strategy that other agents in our area do not. Especially on listings that may not require a more expensive 3D tour, it is especially nice to have a cost effective 3D option"

-- Hali Lawrence (Director of Marketing)



For Buyers

- Streamline the decision process.
- Shop without wasting time on homes that don't meet needs.
- Visualize life in the home.

For Sellers

- Maximize exposure and views on Zillow & Trulia
- Increase qualified buyers to a listing.



For Agents

- Drive more traffic to your listings:
 - Listings with Zillow 3D Home tours get 2x more views on Zillow and Trulia.
- Differentiate yourself in listing presentations.
- Brand yourself as a technology expert.
- Assure Millennials (the largest home buying segment) that you speak their language.

Our next-generation

product: Zillow 3D Home

- MLS compatible using an unbranded URL link
- Listings with Zillow 3D have received 50% more saves and sold 10% faster than listings without 3D



